

The Drapery Works

1619 South Peoria Ave.
Tulsa, Ok. 74120-6239

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Hello, my name is Lawrence Randall. I recently purchased The Drapery Works from Noel and LaNelle Ray. The Ray's started the company over 36 years ago right here in Tulsa. I learned that due to health reasons; they were days away from closing the doors and walking away from their business for good. I called and asked if they would be interested in selling their business. After some negotiation, we came to an agreement and on May 29th of this year I purchased their company. I come into the business, not as a novice, but a seasoned professional with over seventeen years experience in the window covering and Interior Design industry.

My father, Dwight Randall, was a drapery installer in and around the Tulsa area for over thirty years. I began working with him at the age of nine. We had a drapery workroom in our home where Mom fabricated the draperies and Dad and I installed them. We worked with many designers over the years, such as Richard Neal Interiors, Gloria Lang Interiors, Nancy Fisher Interiors, Norma Hollinger with Interiors III, William Web (out of Bartlesville) and Tap Jack just to name a few. For the past few years I worked for American Airlines as the Manager of Maintenance and Engineering Information Technology Supply Chain Systems. It was here that I earned my certification as a Project Management Professional (PMP). Recent events in the airline industry prompted me to return to my first true love – the Interior Design industry.

My goal, in purchasing The Drapery Works, is to carry on the tradition of quality and truly superior workmanship you have come to know over the years with Noel and LaNelle Ray. Their attention to detail and outstanding craftsmanship brought to your designs will continue well into the future. I also want to introduce other aspects such as outline quilting and custom pattern quilting; upholstered bed headboards to complement our upholstered cornice boards and lambrequins, along with many other products and services to meet your Interior Design needs. The Drapery Works wants to be your single point of contact in design fabrication.

My best work was supplying turn-key job estimates and ensuring the fabrication and installation went on as planned. This allowed the Interior Designers to spend more time, doing what they love, designing, and less time sweating over the details. I learned that providing that level of calm in their lives allowed them to design more freely and efficiently. I found working together we made a great team.

Being responsible for multi-million dollar projects with American Airlines, and having the PMP training and certification, has helped me understand what needs to be done to bring a job in on time and on budget. I bring this same project management efficiency to your projects. Together we can make a great team. I look forward to visiting with you and working with you soon on your next design masterpiece.

Sincerely,



Lawrence Randall

